



CSU General Operating Fund Preliminary Budget Plan FY 2019/20

Sources

	Approved Base Budget FY 2018/19	Projected Incremental Base Budget FY 2019/20	Projected Base Budget FY 2019/20
CSU Changes to Base			
Allocated State Tax Revenues	\$ 146,283,968	\$ 14,468,300	\$ 160,752,268
Campus Based Fees			
State University Fee	117,557,000	1,933,000	119,490,000
Non-Resident Tuition	35,025,000	2,275,000	37,300,000
College Based Fee (Designated Fee) ¹	18,787,000	831,000	19,618,000
Student Success Fee (Designated Fee) ¹	17,578,000	784,000	18,362,000
Cal Poly Plan (Designated Fee) ¹	4,807,000	214,000	5,021,000
Professional Grad Fee (Designated Fee; 25% to Fin Aid)	170,000	-	170,000
Health Services (Designated Fee; 30% to Fin Aid) ¹	8,183,000	1,933,000	10,116,000
Cal Poly Opportunity Fee ²	-	2,114,000	2,114,000
Other Campus Receipts and Sources	2,353,000	-	2,353,000
Interest Assessment	99,400	-	99,400
Sub-total - Revenue	204,559,400	10,084,000	214,643,400
Total Sources	\$ 350,843,368	\$ 24,552,300	\$ 375,395,668

¹ Fee increases due to HEPI inflationary effect

² Fee amount is higher than initially projected due to anticipated increase in Non-Resident students

	FY2018/19 Base Budget Assumption		FY2019/20 Base Budget Assumption		FY2019/20 Campus Enrollment Projection	FY2019/20 CO Target	
<i>Resident FTES</i>	17,100		17,275		17,275	17,275	
<i>Non-Resident FTES</i>	3,093	15.3%	3,250	15.8%	3,250	15.8%	N/A



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<i>Uses</i>	Base 18/19	Incr 19/20	Base 19/20
FY2018/19 General Campus Support	280,379,935	-	280,379,935
Mandatory Costs			
FY 2019-20 Compensation	-	8,969,000	8,969,000
FY 2019-20 Health and Dental	-	435,000	435,000
FY 2019-20 Retirement	-	2,920,000	2,920,000
Physical Plant Maintenance (Maint Infrastructure/New Space)	-	146,000	146,000
Graduation Initiative 2025	3,642,000	1,069,000	4,711,000
Risk Management Insurance	3,978,477	375,000	4,353,477
Debt Service (Frost Center)	1,500,000	1,100,000	2,600,000
Cal Poly Opportunity Fee - CSU Assessment	-	750,000	750,000
SB84 Loan Repayment (6 year commitment) ³	-	1,141,300	1,141,300
SUG Reallocation	13,433,000	(671,700)	12,761,300
Sub-total - Mandatory Costs	22,553,477	16,233,600	38,787,077
Campus Based Fees			
Cal Poly Plan	4,807,000	214,000	5,021,000
Health Services	7,718,900	1,353,100	9,072,000
Student Success Fee	17,578,000	784,000	18,362,000
College Based Fee	18,787,000	831,000	19,618,000
Cal Poly Opportunity Fee - Faculty Funding	-	298,988	298,988
Cal Poly Opportunity Fee - Student Support Funding	-	730,525	730,525
Cal Poly Opportunity Fee - Unallocated	-	285,053	285,053
Professional Grad Fee - OCOB	126,386	-	126,386
Sub-total, Designated campus based fees	49,017,286	4,496,666	53,513,952

³ SB84 loan payment is Cal Poly's share of PERS Retirement payback to state, this is the first of 6 payments.



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	Base 18/19	Incr 19/20	Base 19/20
<i>Campus Based Scholarships</i>			
Non Resident Scholarship	4,360,000	(500,000)	3,860,000
Partner School Scholarship	-	200,000	200,000
Cal Poly Scholars - Mosaic	90,000	-	90,000
Cal Poly Engineering Scholars	600,000	(200,000)	400,000
Health Fee Financial Aid Set Aside - 30%	464,100	579,900	1,044,000
Professional Grad Fee - Fin Aid 25%	43,614	-	43,614
Cal Poly Scholars	-	799,434	799,434
Merit Scholarship	222,000	-	222,000
Sub-total, Campus Based Scholarships	5,779,714	879,334	6,659,048
<i>Other Current Year Allocations</i>			
Cultural Commencement	-	13,000	13,000
Campus Strategic Infrastructure Funding Plan	-	500,000	500,000
Legal Expenses	-	150,000	150,000
CLA (Marching Band) ⁴	-	204,000	204,000
Athletics	-	320,000	320,000
PAC Partner Contribution	-	31,360	31,360
Faculty Promotion & Tenure	-	763,032	763,032
University Police Support	-	171,000	171,000
VP Research	-	110,000	110,000
University Development Positions	-	248,100	248,100
Campus Photographer	-	99,000	99,000
OU DI Operational Support	-	45,000	45,000
LMS Subscription Fee	-	229,605	229,605
Sub-total, Other Current Year Allocations	-	2,884,097	2,884,097

⁴The Marching Band is being funded to alleviate the financial pressure in Athletics, which was funding this prior.



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	Base 18/19	Incr 19/20	Base 19/20
Strategic Initiatives & Reserves			
Capital and Economic Uncertainty Reserves	-	500,000	500,000
Strategic Initiative One-Time Funding (50% of New NR Tuit)	-	1,137,500	1,137,500
Sub-total, Commitments - Strategic	-	1,637,500	1,637,500
Total Uses	\$ 357,730,412	\$ 26,131,197	\$ 383,861,609
Net Base Budget Surplus / (Deficit)	\$ (6,887,044)	\$ (1,578,897)	\$ (8,465,941)
Net Base Budget Surplus / (Deficit) Less Reserves⁵	\$ (6,887,044)	\$ (328,897)	\$ (7,215,941)

⁵ Less \$500K for Capital and Economic Uncertainty Reserves, and \$750K for CPOF CSU Assessment, both are not anticipated to be used for FY2019-20



Incremental Base State Appropriation Summary FY 2019-20

		Funding
Base:		
Restricted		
Compensation	\$	8,623,000
Minimum Wage		346,000
Health & Dental		435,000
Retirement		2,920,000
New Space Maintenance Support		146,000
Graduate Initiative 2025 ¹		1,069,000
SUG Reallocation		(671,700)
Sub Total		12,867,300
Discretionary		
Funded Enrollment ²		1,601,000
Sub Total		1,601,000
Total	\$	14,468,300
One-Time:		
Restricted		
Graduate Initiative 2025 ¹	\$	1,371,000
MSTI Enrollment		95,000
Discretionary		
Year 2 CSU One-Time Enrollment Funding		1,631,000
Total	\$	3,097,000

¹ GI2025 committee to provide recommendation for allocations to President

² CSU funded enrollment increased to account for more of Cal Poly's actual CA enrollment



Campus Contingency and One Time Enrollment Funding FY 2019-20

	Proposed Budget
Sources	
Strategic Initiative Funding	\$ 6,229,189
Year 2 CSU One-Time Enrollment Funding	1,631,000
Total Sources	7,860,189
Planned Uses	
FY2019-20 Budget	8,465,941
Chase Hall	600,000
Campus Master Plan	250,000
P3 Consultant	150,000
Cal Poly Lofts Scholarships	40,000
Economic Development Activity	400,000
CCI Operational Support	62,000
Strategic Plan- Design and Printing	20,000
University Support Expenses	450,000
CRM	1,000,000
Capital Project Management Fee Waiver (Wine/Vit, Frost, etc)	500,000
Athletics	275,000
CPX Support	125,000
Marketing - Brand Adaptation/Transition	200,000
Communications Operational Support	20,000
With Us Program Support	21,000
Case Manager (1 yr then internal)	110,000
Security Software	225,000
MCA - Phase II	334,250
Misc One-Time Expenses	1,500,000
Total Uses	14,748,191
Net Balance	(6,888,002)
One-Time Funding	
Roll Over Campus Contingency as of 7/1	14,044,723
Sub-total One-Time Funding	14,044,723
Net Projected Funding Available	\$ 7,156,721



Infrastructure Funding Summary FY 2019-20

	IDC	Oper
Sources		
IDC	\$ 2,368,916	\$ -
Application Fee	-	500,000
Phase out of N/R Scholarship	-	1,500,000
Total Sources	2,368,916	2,000,000
Uses		
Website Redesign		
Web Administrator ¹	72,100	-
Web Administrator Benefits ¹	43,260	-
Web Developer ¹	77,250	-
Web Developer Benefits ¹	46,350	-
Web Designer / UX Specialist ¹	82,400	-
Web Designer Benefits ¹	49,440	-
Sub-total	370,800	-
Student Affairs		
	300,000	-
University Development		
Marketing - Placeholder One-Time	100,000	-
Data Manager ¹	-	92,700
Data Manager Benefits ¹	-	55,620
Departmental funds to offset	-	(15,000)
Alumni Relations Position from CENG - S&B ^{1,3}	-	150,000
Alumni Relations O&E ³	-	25,000
Alumni Relations Webmaster/graphics - Alumni relations ^{3,4}	-	90,000
Operational Support	-	223,075
Sub-total	100,000	672,020
CAFES Development Director ⁵		
	-	193,000
Data Management		
Chief Data Officer S&B ⁵	-	324,000
Data Manager S&B ⁵	-	194,000
Business Analyst S&B ⁵	-	130,000
Operating Expenses	-	54,000
Sub-total	-	702,000
Information Technology		
Operations (CCTC) ⁴	180,000	-
Operations (AWS) ⁴	180,000	-
Bandwidth, Tools, Other	340,000	-
Computer refresh program for Faculty	-	300,000
Sub-total	700,000	300,000
Administration and Finance		
Environmental Health & Safety Manager ⁴	155,000	-
UPD Operations	60,000	-
A&F Analyst Position	104,000	-
A&F Operations	146,000	-
Sub-total	465,000	-
CRM Reserve		
	475,000	-
VP Research		
	-	500,000
Total Uses	2,410,800	2,367,020
Unallocated Funding Available		
	(41,884)	(367,020)
One-Time roll forward from prior year	944,124	1,272,517
Surplus / (Deficit)	\$ 902,240	\$ 905,497

¹ Position originally approved in FY 16/17 (5 positions)

² Operational Support

³ Alumni funding was Student Affairs, reorg to University Development

⁴ Position originally approved in FY 17/18 (4 positions)

⁵ Position approved in FY 18/19 (6 positions)



Summary of Allocations (General Operating, Campus Contingency, IFP, Fees) By Division / Source FY 2019-20

	State Approp / Tuition	Campus Based Fees	One-Time	Subtotal General Operating	IDC & Other Sources	Total
Academic Affairs						
College-Based Fee, Cal Poly Plan	\$ -	\$ 1,045,000	\$ -	\$ 1,045,000		\$ 1,045,000
Graduate Initiative 2025 ¹	1,069,000		1,111,000	2,180,000		2,180,000
MSTI Enrollment ¹			95,000	95,000		95,000
Faculty Promotion/Tenure	763,032			763,032		763,032
Faculty - CPOF		298,988		298,988		298,988
Student Support - CPOF		235,700		235,700		235,700
Marketing - Brand Adaptation/Transition			200,000	200,000		200,000
University Photographer	99,000			99,000		99,000
CLA (Marching Band)	204,000			204,000		204,000
	\$ 2,135,032	\$ 1,579,688	\$ 1,406,000	\$ 5,120,720	\$ -	\$ 5,120,720
Research						
Operational Support	110,000			110,000		110,000
Research Development Fund				-	500,000	500,000
	\$ 110,000	\$ -	\$ -	\$ 110,000	\$ 500,000	\$ 610,000
OUDI						
Operational Support	45,000			45,000		45,000
	\$ 45,000	\$ -	\$ -	\$ 45,000	\$ -	\$ 45,000
Communications						
Operational Support			20,000	20,000		20,000
	\$ -	\$ -	\$ 20,000	\$ 20,000	\$ -	\$ 20,000
Development						
Donor Communications Salary Delta	25,000			25,000		25,000
Gift Administrative Analyst	100,100			100,100		100,100
Leadership Annual Giving Officer	123,000			123,000		123,000
	\$ 248,100	\$ -	\$ -	\$ 248,100	\$ -	\$ 248,100
Student Affairs						
Student Support - CPOF		494,825		494,825		494,825
CPX Support			125,000	125,000		125,000
Athletics Operational Support	320,000		275,000	595,000		595,000
Cultural Commencement	13,000			13,000		13,000
Strategic Plan Support			20,000	20,000		20,000
With Us Program Support			21,000	21,000		21,000
Cal Poly Lofts Scholarships			40,000	40,000		40,000
Case Manager (1 yr then internal)			110,000	110,000		110,000
Health Services - Operations		1,353,100		1,353,100		1,353,100
	\$ 333,000	\$ 1,847,925	\$ 591,000	\$ 2,771,925	\$ -	\$ 2,771,925
ITS						
LMS Subscription Fee	229,605			229,605		229,605
LMS Implementation Costs			260,000	260,000		260,000
Security Software			225,000	225,000		225,000
CCI Operational Support			62,000	62,000		62,000
MCA - Phase II			334,250	334,250		334,250
	\$ 229,605	\$ -	\$ 881,250	\$ 1,110,855	\$ -	\$ 1,110,855



Summary of Allocations (General Operating, Campus Contingency, IFP, Fees) By Division / Source FY 2019-20

	State Approp / Tuition	Campus Based Fees	One-Time	Subtotal General Operating	IDC & Other Sources	Total
Administration & Finance						
PAC Partner Contribution	31,360			31,360		31,360
University Police Support	171,000			171,000		171,000
Capital Project Management Fee Waiver (Wine/Vit, Frost, etc)			500,000	500,000		500,000
Physical Plant Maintenance	146,000			146,000		146,000
	\$ 348,360	\$ -	\$ 500,000	\$ 848,360	\$ -	\$ 848,360
Scholarships/Financial Aid						
Non-Resident Scholarship Phase Out	(500,000)			(500,000)		(500,000)
Partner School Scholarship	200,000			200,000		200,000
Cal Poly Engineering Scholars Reallocation	(200,000)			(200,000)		(200,000)
SUG	(671,700)			(671,700)		(671,700)
Cal Poly Opportunity Grant		799,434		799,434		799,434
Health Fee Fin Aid		579,900		579,900		579,900
	\$ (1,171,700)	\$ 1,379,334	\$ -	\$ 207,634	\$ -	\$ 207,634
Mandatory Costs						
Comp/Health/Retirement	12,324,000			12,324,000		12,324,000
Risk Pool	375,000			375,000		375,000
SB84 Repayment	1,141,300			1,141,300		1,141,300
CPOF - CSU Assessment	750,000			750,000		750,000
Debt Service (Frost Center)	1,100,000			1,100,000		1,100,000
	\$ 15,690,300	\$ -	\$ -	\$ 15,690,300	\$ -	\$ 15,690,300
Central						
Campus Strategic Infrastructure	500,000			500,000		500,000
Reserves - Capital and Economic Uncertain	500,000			500,000		500,000
Central Campus Contingency Allocations	1,137,500			1,137,500		1,137,500
Legal Expenses	150,000			150,000		150,000
FY2019-20 Budget Deficit			8,465,941	8,465,941		8,465,941
Chase Hall			600,000	600,000		600,000
Campus Master Plan			250,000	250,000		250,000
P3 Consultant			150,000	150,000		150,000
President Faculty Fellow			100,000	100,000		100,000
Economic Development Activity			400,000	400,000		400,000
Operating Contingency			350,000	350,000		350,000
FY2019-20 Strategic Initiatives			1,500,000	1,500,000		1,500,000
CRM			1,000,000	1,000,000		1,000,000
	\$ 2,287,500	\$ -	\$ 12,815,941	\$ 15,103,441	\$ -	\$ 15,103,441
Unallocated						
Unallocated - CPOF ¹		285,053		285,053		285,053
Unallocated - SSF ¹		784,000		784,000		784,000
	\$ -	\$ 1,069,053	\$ -	\$ 1,069,053	\$ -	\$ 1,069,053
Total Allocations by Funding Source	\$ 20,255,197	\$ 5,876,000	\$ 16,214,191	\$ 42,345,388	\$ 500,000	\$ 42,845,388

¹ Final allocation TBD in partnership with Committees

\$26,131,197